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Deal of the Year 2022: the full shortlist

Lily Squires
13 March 2023

Latin Lawyer will announce the winners of the 17th annual Deal of the Year Awards on the night of our **charity awards ceremony** at Hotel Unique in São Paulo on Thursday 11 May.

The dinner is being held in aid of some of the region's pro bono clearinghouses. More information and tickets are available **here**.

The complete shortlist for this year's awards follows below. In each category, three deals or cases were selected.

The full list of this year's awards – including the Individual Awards – can be found **here**.

Congratulations once again to all those involved in these mandates.

***

Disputes

***

Rutas de Lima vs the Metropolitan Municipality of Lima

Counsel to Rutas de Lima

White & Case LLP

Estudio Echecopar member firm of Baker McKenzie International

Rodrigo, Elías & Medrano Abogados

***

GICOM Consorcio and Odebrecht/Andrade Gutierrez vs Santo Antonio Energia

Counsel to GICOM Consorcio

Demarest Advogados

Counsel to GICOM

Latham & Watkins LLP

Counsel to Odebrecht and Andrade Gutierrez

FCDG Ferro Castro Neves Daltro & Gomide Advogados

Correia, Fleury, Gama e Silva Advogados

***

Energía Costa Azul vs Shell and Gazprom

Counsel to Energía Costa Azul (ECA)

Sullivan & Cromwell LLP

Von Wobeser y Sierra SC

***

Regulatory

***

Pharma buy first to pass phase II of Peru's new antitrust law

Counsel to Farmacéutica Euroandina

In-house counsel – Connie Univazo

Philippi Prietocarrizosa Ferrero DU & Uría (Peru)

Counsel to Hersil

Miranda & Amado

***

Honeywell US$202 million settlement for foreign bribery scheme

Counsel to Honeywell

Latham & Watkins LLP

Kirkland & Ellis LLP

Wielewicki, Maia & Trovo Advogados (WM&T)

***

Aegea wins bid in Corsan privatisation

Counsel to Aegea

Tauil & Chequer Advogados in association with Mayer Brown

Souto Correa Advogados

Counsel to Companhia Riograndense de Saneamento (Corsan)

Lefosse

***

Restructuring

***

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LATAM Airlines exists Chapter 11

Counsel to LATAM Airlines

Cleary Gottlieb Steen & Hamilton LLP

Togut, Segal & Segal LLP

Claro & Cia

Demarest Advogados

Brigard Urrutia

Pérez Bustamante & Ponce (PBP)

Rodrigo, Elías & Medrano Abogados

Counsel to Delta Airlines

Davis Polk & Wardwell LLP

Barros & Errázuriz Abogados

Counsel to Qatar Airways

Alston & Bird LLP

Mattos Filho

Carey

Counsel to the ad hoc group of claimants

Kramer Levin Naftalis & Frankel LLP

Bofill Escobar Silva Abogados

Coeymans, Edwards, Poblete & Dittborn

Counsel to the ad hoc group of LATAM bondholders

White & Case LLP

Bofill Mir Abogados

Counsel to Bank of America

Paul Hastings LLP

Pinheiro Neto Advogados

Counsel to local bondholders and Banco Estado

In-house counsel to Banco Estado - Gabriela Blu and Arturo Corte

Paul Hastings LLP

Garrigues (Chile)

Honorato Delaveau

Gutiérrez, Waugh, Jimeno & Asenjo

Counsel to the official committee of unsecured creditors

Dechert

Morales & Besa

Counsel to Oaktree Capital Management

White & Case LLP

ROBALINO

DLA Piper (Chile)

DLA Piper Martinez Beltrán

DLA Piper (Peru)

Counsel to Knighthead Capital Management

Quinn Emanuel Urquhart & Sullivan LLP

Counsel to Cueto Group and Eblen Group as shareholders of LATAM

Wachtell, Lipton, Rosen & Katz

Cuatrecasas (Chile)

For the exit financing

Counsel to JP Morgan and Goldman Sachs

Simpson Thacher & Bartlett LLP

Cescon, Barrieu, Flesch & Barreto Advogados

DLA Piper (Chile)

DLA Piper Martinez Beltrán

***

Canadian energy group sells Argentine assets amid Chapter 11

For the acquisition

Counsel to SCC Power and MSU Energy Holding

Simpson Thacher & Bartlett LLP

McCarthy Tetrault LLP

Maples Group

Tavarone, Rovelli, Salim & Miani

Counsel to Stoneway Capital

Shearman & Sterling LLP

Bennet Jones LLP

Carey Olsen

Bomchil

For the restructuring

Counsel to Stoneway Capital

Shearman & Sterling LLP

Bennet Jones LLP

Bomchil

Carey Olsen

Counsel to the ad hoc group of bondholders

Cleary Gottlieb Steen & Hamilton LLP

Osler, Hoskin & Harcourt LLP

Bruchou & Funes de Rioja

Conyers

Counsel to UMB Bank

Perkins Coie LLP

Pérez Alati, Grondona, Benites & Arntsen (PAGBAM)

Counsel to TMF Trust Argentina

Marval O'Farrell Mairal

Counsel to the mezzanine financing lenders

Dechert

Goodmans LLP

Walkers

***

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Brazil's Constellation completes second restructuring

Counsel to Constellation

White & Case LLP

Ogier

Loyens & Loeff

Galdino & Coelho, Pimenta, Takemi, Ayoub Advogados

Mattos Filho

Counsel to Banco Bradesco

Norton Rose Fulbright

Machado Meyer Advogados

Counsel to ALB Lenders

Cleary Gottlieb Steen & Hamilton LLP

Stocche Forbes Advogados

Counsel to LUX Oil & Gas International

BMA Advogados

Counsel to the ad hoc group of bondholders

Milbank

Thomaz Bastos, Waisberg, Kurzweil Advogados

***

Corporate finance: Capital markets

***

Banco Inter completes Nasdaq migration

For the migration of shares

Counsel to Banco Inter

Cleary Gottlieb Steen & Hamilton LLP

Demarest Advogados

Machado Meyer Advogados

Counsel to SoftBank

Simpson Thacher & Bartlett LLP

Pinheiro Neto Advogados

For the debenture offering

Counsel to Inter Holding Financeira, Banco BTG Pactual, Banco Bradesco BBI, Banco Itaú BBA and Banco ABC Brasil

Pinheiro Neto Advogados

***

Brazil privatises Eletrobras

Counsel to BNDES

Shearman & Sterling LLP

Lefosse

Tauil & Chequer Advogados in association with Mayer Brown

Counsel to Eletrobras

In-house counsel - André de Avellar Torres, Pedro Motta and Paula Prado Rodrigues

Clifford Chance LLP

Pinheiro Guimarães

Counsel to Banco BTG Pactual, Bank of America Merrill Lynch Banco Múltiplo, Goldman Sachs do Brasil Banco Múltiplo, Banco Itaú BBA, XP Investimentos Corretora de Cambio, Títulos e Valores Mobiliários, Banco Bradesco BBI, Caixa Económica Federal, Citigroup Global Markets Brasil, Banco de Investimentos Credit Suisse (Brasil), Banco JP Morgan, Banco Morgan Stanley and Banco Safra

White & Case LLP

Mattos Filho

***

Petroperú makes US$3 billion consent solicitation

Counsel to Petroperú

Clifford Chance LLP

Rubio Leguía Normand

Counsel to Citigroup, HSBC and Santander

In-house counsel to Citigroup - Katrina Youssef

In-house counsel to HSBC - Eduardo Gonzales

In-house counsel to Santander - Michelle Pak

Estudio Echecopar member firm of Baker McKenzie International

***

Corporate finance: Banking and finance

***

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Empresas Públicas Medellín gets US$700 million sustainability-linked loan

Counsel to Empresas Públicas de Medellín (EPM)

Mayer Brown LLP

Mosquera Abogados

Counsel to The Bank of Nova Scotia, Banco Bilbao Vizcaya Argentaria, BNP Paribas and Sumitomo Mitsui

Skadden, Arps, Slate, Meagher & Flom LLP

Cuatrecasas (Colombia)

Counsel to UMB Bank

Holland & Knight LLP

***

3R gets acquisition financing for Petrobras assets

Counsel to 3R Lux and 3R Petroleum

In-house counsel to 3R Petroleum - Taciana Furlan and Amanda Behring

Milbank

DLA Piper LLP

Mattos Filho

Counsel to Morgan Stanley Senior Funding, Banco do Brasil, Citibank, Deutsche Bank, HSBC Mexico, Itaú International and Santander Brasil

Simpson Thacher & Bartlett LLP

BMA Advogados

Counsel to TMF Group New York

Holland & Knight LLP

Pinheiro Guimarães

Counsel to UMB Bank

Holland & Knight LLP

***

Phoenix Towers repackages loans

Counsel to Phoenix Tower International

Locke Lord LLP

Barros Silva Vianela & Vigil

Posse Herrera Ruiz

Bustamante Fabara

Greenberg Traurig SC

Alemán, Cordero, Galindo & Lee

Nassar Abogados (Costa Rica)

Nassar Abogados (El Salvador)

Nassar Abogados (Guatemala)

Philippi Prietocarrizosa Ferrero DU & Uría (Peru)

Counsel to Sostiabank

In-house counsel - Joanna Weinstein

White & Case LLP

Moreno Baldivieso Estudio de Abogados

Philippi Prietocarrizosa Ferrero DU & Uría (Chile)

Brigard Urrutia

Zürcher Odio & Raven

Headrick Rizik Alvarez & Fernández

Pérez Bustamante & Ponce (PBP)

BLP (El Salvador)

BLP (Guatemala)

Arias, Fábrega & Fábrega

Payet, Rey, Cauvi, Pérez Abogados

***

Project finance: energy and natural resources

***

Innergex refinances Chilean renewables projects with proceeds from green bond offering

Counsel to Innergex

DLA Piper LLP

DLA Piper (Chile)

Counsel to SMBC and CIBC World Markets

Paul Hastings LLP

Garrigues

Philippi Prietocarrizosa Ferrero DU & Uría (Chile)

***

Renewables group gets loan for two Colombian solar projects

Counsel to Solarpack

Mayer Brown LLP

Brigard Urrutia

Arce Rojas Consultores & Cía

Counsel to Bancolombia and IDB Invest

Clifford Chance LLP

Cuatrecasas

Cuatrecasas (Colombia)

***

Dominican energy company gets financing for gas-fired power plant

Counsel to SIBA Energy Corporation

Simpson Thacher & Bartlett LLP

OMG

Counsel to Fondo De Inversión Cerrado Libre para el Desarrollo de Infraestructuras Dominicanas and Corporación Interamericana para el Financiamiento de Infraestructura (CIFI)

In-house counsel to Corporación Interamericana para el Financiamiento de Infraestructura (CIFI) - José Salaverría, Cris Ugas and María del Pilar Suescum

Clifford Chance LLP

Headrick Rizik Alvarez & Fernández

Counsel to Banco Popular

Bobadilla Abogados

***

Project finance: infrastructure

***

São Paulo metro PPP gets US$27 million cash injection

Counsel to Acciona and Concessionária Linha Universidade

In-house counsel to Acciona – Vinicius Alb Alves Ferreira and Fernando Beguiristain

Mayer Brown LLP

Mattos Filho

Pérez Llorca

Counsel to BNDES, BNP Paribas, Banco Santander, JP Morgan, Instituto do Crédito Oficial (ICO), Corporación Andina de Fomento (CAF), SMBC, Intesa, CA-CIB, Bradesco and Banco ABC Brasil

In-house counsel to BNDES - Luciana Tito and Daniel Denys

White & Case LLP

Veiano Advogados

Counsel to TMF Brasil and JP Morgan

Veiano Advogados

Counsel to Corporación Andina de Fomento (CAF)

Machado Meyer Advogados

Counsel to Société Générale

Pinheiro Guimarães

Counsel to Société Générale and STOA

Herbert Smith Freehills

***

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Concessionaire gets largest-ever 4G road financing in Colombia

Counsel to Concesionaria Vial Unión del Sur and Sacyr

Clifford Chance LLP

Posse Herrera Ruiz

Counsel to Sundinco

Noboa, Peña & Torres Abogados

Counsel to Goldman Sachs, JP Morgan, Mitsubishi UFJ Financial Group, Sumitomo Mitsui Banking Corporation, Société Générale, Financiera de Desarrollo Nacional, Bancolombia and Banco Davivienda

Latham & Watkins LLP

Uría Menéndez

Philippi Prietocarrizosa Ferrero DU & Uría (Colombia)

Pérez Bustamante & Ponce (PBP)

Counsel to IDB Invest

White & Case LLP

Counsel to Fiduciaria Bancolombia

Allen & Overy LLP

Counsel to Credicorp Capital

Holland & Knight LLP

Holland & Knight (Colombia)

***

Peruvian port concessionaire gets novel IDB Invest financing

Counsel to Salaverry Terminal Internacional

In-house counsel – Jaime Noel

White & Case LLP

Rodrigo, Elías & Medrano Abogados

Counsel to IDB Invest, Prudential, Metlife and Cigna

In-house counsel to IDB Invest – Katherine Hallahan and Ignacio Imas

Allen & Overy LLP

Carrigues (Peru)

Counsel to Citibank

Miranda & Amado

***

Mergers & Acquisitions: private companies

***

CIP buys LatAm renewables group Atlas from Actis

Counsel to Global Infrastructure Partners (GIP)

In-house counsel - Julie Ashworth and Marissa Marco

Latham & Watkins LLP

Machado Meyer Advogados

Morales & Besa

Galicia Abogados

Posadas

Counsel to Actis

Skadden, Arps, Slate, Meagher & Flom LLP

Pérez-Llorca

Mattos Filho

Claro & Cia

Mijares, Angoitia, Cortés y Fuentes SC

Ferrere (Uruguay)

***

Advent buys remaining stake in Argentina's Prisma

Counsel to Advent

Baker McKenzie LLP

Baker McKenzie (Argentina)

Counsel to Prisma Medios de Pago and Visa Internacional, Banco Santander Río, Banco de Galicia y Buenos Aires, Banco BBVA Argentina, Banco Macro, Banco de la Provincia de Buenos Aires, HSBC Bank Argentina, Industrial and Commercial Bank of China (Argentina), Banco Patagonia, Nuevo Banco de Santa Fe, Banco Itau Argentina, Banco Comafi, Banco de la Nación Argentina, Banco Credicoop and Citibank

In-house counsel to Prisma Medios de Pago - Juan Cruz Alvarez and Eliana Tylkowitch

Covington & Burling LLP

Beccar Varela

***

US investor becomes major shareholder in Botafogo football club with SAF structure

Counsel to John Textor

Campos Mello Advogados in cooperation with DLA Piper

Counsel to Botafogo de Futebol e Regatas

BMA Advogados

***

Mergers & Acquisitions: public companies

***

Univision and Televisa form largest Spanish-language media group

For the acquisition

Counsel to Univision

In-house counsel – Amy Tenbrink

Paul, Weiss, Rifkind, Wharton & Garrison LLP

Galicia Abogados

Counsel to Televisa

In-house counsel – Luis Alejandro Bustos, Armando Martínez, Nemer Farjat, Javier Luevanos, Liliana Martínez and Francisco Fernández

Wachtell, Lipton, Rosen & Katz LLP

Mijares, Angoitia, Cortés y Fuentes SC

For antitrust matters

Counsel to Univision

Covington & Burling LLP

Galicia Abogados

Counsel to Televisa

In-house counsel – Luis Alejandro Bustos, Armando Martínez, Jesus Araujo, Nemer Farjat, Javier Luevanos and Liliana Martínez

Pillsbury Winthrop Shaw Pittman

Mijares, Angoitia, Cortés y Fuentes SC

For the equity investment

Counsel to Softbank

In-house counsel – Stephen Pelliccia and Stephen Lam

Cleary Gottlieb Steen & Hamilton LLP

Galicia Abogados

Counsel to Google

Cleary Gottlieb Steen & Hamilton LLP

Counsel to The Raine Group

Pillsbury Winthrop Shaw Pittman

***

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Brazilian air mobility company merges with US SPAC

In the SPAC

Counsel to Embraer

Skadden, Arps, Slate, Meagher & Flom LLP

Mattos Filho

Counsel to Zanite

White & Case LLP

White & Case SC

In the PIPE

Counsel to Banco Bradesco

Cescon, Barrieu, Flesch & Barreto Advogados

•••

Corporate finance: ESG

•••

Brazilian water company BRK issues LatAm's first blue bonds

Counsel to BRK

Mattos Filho

Counsel to BTG Pactual

Machado Meyer Advogados

•••

The Central America Bottling Corporation (CBC) SLB issuance and tender offer

Counsel to CBC

In-house counsel - Oscar Arroyo Arzú

Hogan Lovells LLP

Walkers

AVL Abogados

Benjamin Valdez & Asociados

Palacios & Asociados/Sercomi

Bufete Forlar Abogados

DunnCox

Consortium Legal (Nicaragua)

Fabrega Molino

Rodrigo, Elias & Medrano Abogados

Pietrantoni Mendez & Alvarez LLC

Guyer & Regules

Counsel to Citigroup Global Markets and JP Morgan Securities

Shearman & Sterling LLP

Uría Menéndez

Harneys

Alta QIL+4 Abogados

•••

Chile issues world's first sovereign sustainability-linked bonds

Counsel to the Republic of Chile

Linklaters

Morales & Besa

Counsel to BNP Paribas, Crédit Agricole and Société Générale

Cleary Gottlieb Steen & Hamilton LLP

Garrigues (Chile)

•••

Private equity

•••

Several firms help Chile's GNL Quintero get new owners

Counsel to EIG

White & Case LLP

Counsel to Fluxys

Linklaters

Barros & Errázuriz Abogados

Counsel to EIG and Fluxys

Guerrero Olivos

Counsel to OMERS

Milbank

Carey

Fischer & Cía

Counsel to Enagás

Baker McKenzie LLP

Baker Mckenzie (Chile)

Counsel to BNP Paribas

Latham & Watkins LLP

Claro & Cía

•••

KKR and Telefónica set up Colombian fibre optic project

Counsel to Kohlberg Kravis Roberts (KKR)

Simpson Thacher & Bartlett LLP

Cuatrecasas

Gómez-Pinzón

Counsel to Telefónica Colombia

Latham & Watkins LLP

Brigard Urrutia

•••

Multiple firms steer Lumen's US$2.7 billion LatAm business sale

Counsel to Stonepeak Infrastructure

Simpson Thacher & Bartlett LLP

Marval O'Farrell Mairal

Mattos Filho

Tozzini Freire Advogados

Barros & Errázuriz Abogados

Gómez-Pinzón

Consortium Legal (Costa Rica)

Pérez Bustamante & Ponce (PBP)

Creel, García-Cuéllar, Aiza y Enríquez SC

Arias, Fábrega & Fábrega

Rebaza, Alcázar & De Las Casas

Guyer & Regules

Travieso Evans Arria Rengel & Paz

Counsel to AustralianSuper

Skadden, Arps, Slate, Meagher & Flom LLP

Counsel to Lumen

Jones Walker LLP

KLA Advogados